

NAPCO Hires B2B Security Veteran Craig Szmania as VP of Sales

AMITYVILLE, N.Y., Nov 4, 2014 [/PRNewswire/](#) -- NAPCO Security Technologies, Inc. (Nasdaq: NSSC), one of the world's leading solutions providers and manufacturers of high-technology electronic intrusion security, connected home, video and fire systems, as well as enterprise-class access control and door locking products, announced today that Craig Szmania will be joining NAPCO's Intrusion, Fire & Life Safety Division as the Vice President of Sales. Szmania will be responsible for supporting existing dealer relationships, managing new customer acquisition efforts, driving demand for iBridge connected home technology, and reinforcing NAPCO's leading position in residential and commercial intrusion and fire products.

Reporting to Jorge Hevia, SVP of Sales and Marketing, Szmania will help spearhead the sales activities of the NAPCO Intrusion, Fire, & Life Safety Division, leverage strategic partnerships with firms in adjacent verticals, and give special focus to exciting new products and programs, including the NAPCO Gemini Commercial Fire & Intrusion Platform, iBridge Connected Home Dealer Program & StarLink Radio 3G/4G product line. Szmania's extensive and successful security industry experience, including his most recent position as Distribution Business Leader for United Technologies' Access Control, Fire, Video, and Intrusion Systems Division, will immediately bolster the NAPCO sales team in its efforts to increase sales and achieve a more profitable product mix.

"We are pleased to have Craig on board," said NAPCO CEO and Chairman Richard Soloway. "Craig has a reputation for driving considerable sales growth at his previous organizations. Both his leadership and innovative, strategic approach to security system sales will be a perfect fit at NAPCO, where pioneering and excellence are preeminent touchstones."

Tens of thousands of leading security dealers, systems integrators, and locksmiths rely on NAPCO and its industry leading technology to protect their customers. With more than 10 million systems and over 100 million functioning devices installed in residential and commercial buildings across 40 countries, NAPCO is the industry's only publicly held 'pure play' security company, with 100% of revenues coming from alarms, access control, locking systems, and software services.

About NAPCO Security Technologies, Inc.

NAPCO Security Technologies, Inc. is one of the world's leading solutions providers and manufacturers of high-technology electronic security, connected home, video, fire alarm, access control and door locking systems. The Company consists of four Divisions: NAPCO, its security and connected home segment, plus three wholly-owned subsidiaries: Alarm Lock, Continental Instruments, and Marks USA. Headquartered in Amityville, New York, its products are installed by tens of thousands of security professionals worldwide in commercial, industrial, institutional, residential and government applications. NAPCO products have earned a reputation for innovation, technical excellence and reliability, positioning the Company for growth in the multi-billion dollar and rapidly expanding electronic security market. For additional information on NAPCO, please visit the Company's web site at <http://www.napcosecurity.com>.

Safe Harbor Statement

This press release contains forward-looking statements that involve numerous risks and uncertainties. Actual results, performance or achievements could differ materially from those anticipated in such forward-looking statements as a result of certain factors, including those set forth in the Company's filings with the Securities and Exchange Commission.

Contacts:

Investor Relations

KCSA Strategic Communications

Rob Fink / Phil Carlson

212-896-1206 / 1233

napco@kcsa.com

Media

KCSA Strategic Communications

Jon Goldberg / Dixon Moretz

212-896-1282 / 1251

napco@kcsa.com

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