

NAPCO Launches Innovative New Products to Record Audience at 2016 ISC West Show

Company Unveils Latest Tech Solutions and Product Updates

AMITYVILLE, N.Y., April 14, 2016 [/PRNewswire/](#) -- NAPCO Security Technologies, Inc. (Nasdaq: NSSC), one of the world's leading solutions providers and manufacturers of high-technology electronic intrusion security, IoT connected home, video and fire systems, as well as enterprise-class access control and door locking products, today reports the successful launch of several innovative new product solutions at the International Security Conference & Exhibition ("ISC West"), the largest security industry trade show in the U.S. With record attendance of more than 28,000 security professionals, the 2016 Las Vegas show provided an ideal venue for the unveiling of NAPCO's latest technological advancements and product updates.

NAPCO's new products showcased at ISC West focused on entering new categories which afford the Company alternative sources of recurring monthly revenue ("RMR"). StarLink® Connect, a powerful addition to the Company's highly successful StarLink offering of intrusion and fire alarm communicators, is a universal cellular solution that can be installed on Honeywell®, DSC® or NAPCO alarm systems. This IoT product provides alarm dealers with the ability to communicate alarm signals, program systems wirelessly, supply customers with a mobile application to operate alarms and build on the existing suite of iBridge connected home services.

Mr. Bob Rossman, ISC West attendee and President of United Alarm, a distributor of NAPCO solutions, commented, "The StarLink Connect product gives me the ability to easily up-sell lucrative smart home services to my customers' existing or new Honeywell, DSC or NAPCO alarm systems, just by easily installing and standardizing on this single radio."

Richard Soloway, Chairman and CEO of NAPCO Security Technologies, Inc., commented, "This expansion of our security communications business should increase our market share in both the Smart Home and Alarm Communicator categories, while generating considerable RMR from providing these services. Another exciting opportunity with the potential for future RMR comes with the introduction of our new CA4K™ Enterprise Class Access & Video Software Platform, which features the Continental Access Control Division's entry into the Hosted Services category. This will enable the Company to provide access control as a service, to both our integrator and end-user customers, utilizing cloud-based computing. This new access control service solution will now enable Continental to generate considerable levels of RMR."

Other notable product introductions included: an Alarm Lock key fob-operated, lockdown, electronic access control lock that enables school officials to lockdown up to four doors simultaneously and activate an ultra-bright confirmatory LED light; Marks USA line of Antimicrobial Healthcare Locking Solutions; and NAPCO StarLink Fire Dual-Path IP/Cellular Alarm Communicators.

About NAPCO Security Technologies, Inc.

NAPCO Security Technologies, Inc. is one of the world's leading solutions providers and manufacturers of high-technology electronic security, including recurring revenue, connected home, video, fire alarm, access control and door locking systems. The Company consists of four Divisions: [NAPCO](#), its security and IoT connected home segment, plus three wholly-owned subsidiaries: [Alarm Lock](#), [Continental Instruments](#), and [Marks USA](#). Headquartered in

Amityville, New York, its products are installed by tens of thousands of security professionals worldwide in commercial, industrial, institutional, residential and government applications. NAPCO products have earned a reputation for innovation, technical excellence and reliability, positioning the Company for growth in the multi-billion dollar and rapidly expanding electronic security market. For additional information on NAPCO, please visit the Company's web site at <http://www.napcosecurity.com>.

DSC is a registered trademark of Tyco International Ltd.
Honeywell is a registered trademark of Honeywell Inc.

Safe Harbor Statement

This press release contains forward-looking statements that involve numerous risks and uncertainties. Actual results, performance or achievements could differ materially from those anticipated in such forward-looking statements as a result of certain factors, including those set forth in the Company's filings with the Securities and Exchange Commission.

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