NAPCO Security Technologies Announces Introduction of New Firelink Panel

- New FireLink FACP for Large Commercial Fire Markets -

- 2018 ESX Innovation Trade Show Award Winner -

AMITYVILLE, N.Y., July 16, 2018 /PRNewswire/ -- NAPCO Security Technologies, Inc. (NASDAQ: NSSC) one of the world's leading solutions providers and manufacturers of high tech electronic intrusion security, IoT connected home, video and fire systems, as well as enterprise-class access control and door locking products, announced today that it has introduced the Firelink FACP, which is a commercial fire panel with a built-in dual path communicator.

The new NAPCO Firelink FACP was recently shown at the Electronic Security Expo ("ESX") trade show and was chosen as an Innovation Award winner in the Fire Controllers & Control Panels category. This panel has the lowest equipment cost for any full featured cellular/ IP reporting fire alarm station, saves time and money for installers, is Verizon network certified, and is NFPA and UL code compliant.

There are millions of commercial buildings in the U.S. in need of replacing old technology using traditional telephone land lines to send fire alarm signals. Additionally, the many new high-rise commercial buildings being built in many of the major cities across the US are in need of cost effective solutions for fire alarm systems. The new Firelink FACP will generate more monthly recurring revenue for NAPCO in addition to the other Starlink communicators currently in the product portfolio. Recurring monthly revenue (RMR) is one of the major paradigm shifts that have had a positive effect on NAPCO's business. The RMR portion of revenues for NAPCO has grown rapidly over the last few years and this trend is expected to continue with the addition of products like the new Firelink FACP.

Richard Soloway, CEO of NAPCO commented, "We are very excited to introduce the new Firelink FACP with a built in dual path communicator. Our R&D staff continues to work very hard to develop new and exciting products that can help our channel partners grow and succeed, as well as to provide an important service to the end user market which has a high demand for new and innovative products. Winning the ESX Innovation Award highlights the great potential for success of this exciting new member of the NAPCO portfolio of products. We sincerely thank the ESX judges for our Innovation Award."

About NAPCO Security Technologies, Inc.
NAPCO Security Technologies, Inc. is one of the world's leading solutions providers and manufacturers of high-technology electronic security (including recurring service fee revenue), IoT connected home, video, fire alarm, access control and door locking systems. The Company consists of four Divisions: NAPCO, its security and IoT connected home segment, plus three wholly-owned subsidiaries: Alarm Lock, Continental Instruments, and Marks USA. Headquartered in Amityville, New York, its products are installed by tens of thousands of security professionals worldwide in commercial, industrial, institutional, residential and government applications. NAPCO products have earned a reputation for innovation, technical excellence and reliability, positioning the Company for growth in the multi-billion dollar and rapidly expanding electronic security market. For additional information on NAPCO, please visit the Company's web site at http://www.napcosecurity.com.

Safe Harbor Statement
This press release contains forward-looking statements that involve numerous risks and uncertainties. Actual results, performance or achievements could differ materially from those anticipated in such forward-looking statements as a result of certain factors, including those set forth in the Company's filings with the Securities and Exchange Commission.

Contact:

Patrick McKillop
Director of Investor Relations
NAPCO Security Technologies, Inc.
OP: 800-645-9445 x 374
CP: 516-404-3597

SOURCE NAPCO Security Technologies, Inc.

---

http://investor.napcosecurity.com/2018-07-16-NAPCO-Security-Technologies-Announces-Introduction-of-New-Firelink-Panel