

## **NAPCO Security Technologies New ISC West Trade Show Booth Had Record Attendance at Industry's Largest Expo**

**-New Prima Security Super Panel Awarded 2023 MVP at the Show -**

**-ISC West hosted over 27,000 Security Industry Professionals-**

AMITYVILLE, N.Y., April 13, 2023 [/PRNewswire/](#) -- NAPCO Security Technologies, Inc. (NASDAQ: NSSC), one of the leading manufacturers and designers of high-tech electronic security devices, wireless recurring communication services for intrusion and fire alarm systems as well as a leading provider of school safety solutions, today announced the Company was pleased to once again engage with its growing security professional customer base in a bigger, broader way than ever before, at its new booth, at the recent International Security Conference West, held in the Venetian Expo in Las Vegas. The new updated booth was very active with security systems integrators, dealers, and locksmiths over several days. NAPCO's entire sales team demonstrated the Company's latest offerings, which include recurring revenue-earning products for dealers spanning all security technology categories: commercial fire, intrusion alarms, locking, and access control, as well as showing off the Company's very successful legacy products.

NAPCO's recent product introduction, AirAccess, which brings Starlink cellular technology to locking and access control, continues to build traction among access control integrators and locksmiths in search of a right sized, mass small/medium business (SMB) access control system. NAPCO's Marks USA locking division featured some new channel partner options, such as integration with several new digital security/property management and access control OS /platforms. And more than a thousand dealers signed up for the Company's ISC introductory debut class on its latest 2023 MVP Home Controls Award Winner, the NAPCO Prima Security Super Panel (which is coming early FY'24). This WiFi/Cellular-based residential all-in-one security/video/automation solution and platform, boasts the fastest installation ever possible, for more rapidly onboarding recurring revenue earning accounts, plus patent-pending self-healing Wi-Fi Video and Doorbells.

Richard Soloway, CEO of NAPCO commented, "I was extremely happy to see that the show returned to its pre-Covid level of security systems integrators and dealers who were looking to see the latest development in security technology. The integrators and dealers were greeted by NAPCO's new booth and our new product offerings, which included functionality for the dealers and NAPCO, to grow our businesses with new hardware and recurring revenue products. NAPCO is the only company to offer recurring services in fire, intrusion, locking and access control product lines. Our entire sales and training teams were there to demonstrate our products to the large amounts of attendees. We were the standout security provider of the entire show! It was the most exciting show for us in our history and should bode well for our business growth and should reap benefits for us for years to come."

About NAPCO Security Technologies, Inc.

NAPCO Security Technologies, Inc., is one of the leading manufacturers and designers of high-tech electronic security devices, wireless recurring communication services for intrusion and fire alarm systems as well as a leading provider of school safety solutions, The Company consists of four Divisions: NAPCO, plus three wholly owned subsidiaries: Alarm Lock, Continental Instruments, and Marks USA. Headquartered in Amityville, New York, its products are installed by tens of thousands of security professionals

worldwide in commercial, industrial, institutional, residential and government applications. NAPCO products have earned a reputation for innovation, technical excellence and reliability, positioning the Company for growth in the multi-billion dollar and rapidly expanding electronic security market. For additional information on NAPCO, please visit the Company's web site at <http://www.napcosecurity.com>.

#### Safe Harbor Statement

This press release contains forward-looking statements that are based on current expectations, estimates, forecasts and projections of future performance based on management's judgment, beliefs, current trends, and anticipated product performance. These forward-looking statements include, but are not limited to, statements relating to the impact of COVID-19 pandemic; supply chain challenges and developments; the growth of recurring service revenue and annual run rate; the strength of our balance sheet; our expectations regarding future results; the introduction of new access control and locking products; the opportunities for school security products; business trends, including the replacement of 3G radios, and our ability to execute our business strategies. Actual results, performance or achievements could differ materially from those anticipated in such forward-looking statements as a result of certain factors, including those risk factors set forth in the Company's filings with the Securities and Exchange Commission, such as our annual report on Form 10-K and quarterly reports on Form 10-Q. Other unknown or unpredictable factors or underlying assumptions subsequently proving to be incorrect could cause actual results to differ materially from those in the forward-looking statements. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, level of activity, performance, or achievements. You should not place undue reliance on these forward-looking statements. All information provided in this press release is as of today's date, unless otherwise stated, and the Company undertakes no duty to update such information, except as required under applicable law.

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