

## **NAPCO Expands Sales Team Names New VP of Sales-Intrusion, IoT Connected Home & Fire Division**

AMITYVILLE, N.Y., March 14, 2016 [/PRNewswire/](#) -- NAPCO Security Technologies, Inc. (Nasdaq: NSSC), one of the world's leading solutions providers and manufacturers of high-technology electronic intrusion security, IoT connected home, video and fire systems, as well as enterprise-class access control and door locking products, announced the appointment of security industry expert Dave Lyons to NAPCO Vice President of Sales-Intrusion, IoT Connected Home & Fire Division. Lyons comes to NAPCO to further a successful career that has included long tenures as the head of sales at security and fire companies, including both Honeywell's System Sensor® and United Technologies' Interlogix®.

Lyons will be responsible for all North American NAPCO Intrusion, Connected Home & Fire Division sales, including brands such as Gemini®, NAPCO Commercial Fire, iBridge® IoT Connected Home with recurring revenue and the ultra-popular Starlink™ recurring revenue radios. Lyons will apply his extensive and successful security industry experience to immediately bolster the NAPCO sales team, led by Jorge Hevia, SVP, Sales & Marketing, in its ongoing efforts to increase product sales and enhance recurring revenue to achieve higher profit margins for the Company.

"We are pleased to add Dave to our expanding sales team," said NAPCO CEO and Chairman, Richard Soloway. "He is an experienced security industry executive whose strategic knowledge and expertise should help the NAPCO Intrusion, IoT Connected Home & Fire Division generate considerable sales growth. Dave's solid leadership skills combined with his passion for the security industry will be a perfect fit at NAPCO, where pioneering and excellence are preeminent touchstones."

### **About NAPCO Security Technologies, Inc.**

NAPCO Security Technologies, Inc. is one of the world's leading solutions providers and manufacturers of high-technology electronic security, including recurring revenue, connected home, video, fire alarm, access control and door locking systems. The Company consists of four Divisions: NAPCO, its security and IoT connected home segment, plus three wholly-owned subsidiaries: Alarm Lock, Continental Instruments, and Marks USA. Headquartered in Amityville, New York, its products are installed by tens of thousands of security professionals worldwide in commercial, industrial, institutional, residential and government applications. NAPCO products have earned a reputation for innovation, technical excellence and reliability, positioning the Company for growth in the multi-billion dollar and rapidly expanding electronic security market. For additional information on NAPCO, please visit the Company's web site at <http://www.napcosecurity.com>.

### ***Safe Harbor Statement***

*This press release contains forward-looking statements that involve numerous risks and uncertainties. Actual results, performance or achievements could differ materially from those anticipated in such forward-looking statements as a result of certain factors, including those set forth in the Company's filings with the Securities and Exchange Commission.*

Contacts:

#### **Investor Relations**

KCSA Strategic Communications  
Garth Russell  
212-896-1250  
[napco@kcsa.com](mailto:napco@kcsa.com)

SOURCE NAPCO Security Technologies, Inc.

---

<https://investor.napcosecurity.com/2016-03-14-NAPCO-Expands-Sales-Team-Names-New-VP-of-Sales-Intrusion-IoT-Connected-Home-Fire-Division>